

# “Dealing with Directors’ Dilemmas”

**One-Day Workshops in Decision Making for Directors & Senior Executives**



## Course Overview

This workshop will improve leadership and decision making in organisations by raising the skills of individual directors and the executives that work with them. The course will explore the science of decision making and will use decision mapping techniques to support effective gathering and use of information. The course is practical and will draw on real life case studies. Each participant will receive a copy of the acclaimed book ‘Dilemmas, Dilemmas: Practical Case Studies for Company Directors’.

As decision making skills are improved leadership will be enhanced as the right decisions will be made faster and with greater buy-in for all concerned.

The workshop will be highly interactive with a strong emphasis on working in small groups to simulate the boardroom environment.

## Who Should Attend?

This one day course will be of high value to non executive and executive directors as well as to senior executives who work with boards or present proposals to them.

## Venue Information

**Cliffons Training Facility, 190-200 George Street, Sydney**

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## Participant Benefits

### You will gain:

- Experience in making decisions of the kind routinely faced by company directors
- Knowledge of decision mapping techniques to clarify and structure your thinking
- An ability to identify information requirements for decision to be made
- Expertise in communicating your decisions to ensure support from stakeholders
- Comprehensive course materials for future reference
- A copy of ‘Dilemmas, Dilemmas; practical case studies for company directors’

## Expert Presenters



**Julie Garland McLellan** is the CEO of Great Governance, a specialist board consulting firm. She is a boardroom expert. As a director she has received countless proposals and made hard but successful decisions. As a consultant she has made myriad presentations and proposals. She knows what will (and what won't) work in the boardroom and keeps her workshops grounded in the practical applications of well proven techniques.

Julie is the author of ‘All Above Board; great governance for the government sector’ and ‘Dilemmas, Dilemmas; practical case studies for company directors’.

**Tim van Gelder** is a Principal Consultant in Austhink Consulting, a Melbourne firm providing facilitation, consulting and training services in critical thinking for organisations, specializing in the use of decision analysis and decision mapping techniques.

Tim is the co-author of ‘Critical Thinking’, a compilation of the core teaching materials developed for use in teaching critical thinking using Rationale at the University of Melbourne.



# What Participants Have to Say

## Praise from: Janet Brady of BBA Consulting

Not only did I enjoy learning from all the insights gained through experience in working with "the Board", but from an audience perspective, Julie was a pleasure to listen to and a lot of fun. You've given me some ideas to consider when I have to present to the C-Level!

## Ben Jones, Divisional Manager Accountancy of Smalls Recruiting

My colleagues and I found it very informative and accurate based upon our experiences. Having previously held a position where I was presenting to a board, I will say that your advice at that time would have been brilliant to both me and the Board!

## Fran Carroll, Principal Consultant & Founder of Carroll Recruiting

Julie is most intelligent and extremely professional - in all aspects from presentation to delivery. She is energised, alert and knowledgeable, always friendly, outgoing and diligent, and happy to be helpful also. A great combination of qualities.

## Peter Hoatson, Owner of Hoatson Collections Consulting

I had the pleasure of listening to Julie's presentation at the AIM some two weeks ago and wanted to say how impressed and engaged I was with the whole experience.

Of course we all know, as established managers, of the importance of pitching your message to the right audience. I was particularly impressed, however, with Julie's sharing that extra level of detail in understanding what boards worry about, by sector and by experience in supporting delivery of the right message.



She also showed great poise in the delivery of her presentation, aided by few slides. I noticed minimal hand-clasping and few 'ums' and 'ahs' and wondered whether she had been Toastmasters-trained in presentation delivery! Julie, your presentation has been the most rewarding I have encountered at the AIM so far, so congratulations!

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## Booking Information

**Reserve Your Place at “Dealing with Directors” Now**

Name: \_\_\_\_\_

Job title: \_\_\_\_\_

Organisation: \_\_\_\_\_

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